FINANCIAL REPORT

Years ended March 31, 2021 and 2020

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#### INDEPENDENT AUDITORS' REPORT

Board of Commissioners Santa Cruz Port District Santa Cruz, California

# **Report on the Financial Statements**

We have audited the accompanying financial statements of the Santa Cruz Port District (the District), which comprise the statements of net position as of March 31, 2021 and 2020, and the related statements of revenues, expenses, and change in net position and cash flows for the years then ended, and the related notes to financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the State Controller's Minimum Audit Requirements for California Special Districts. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Santa Cruz Port District as of March 31, 2021 and 2020, and the respective changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America, as well as the accounting systems prescribed by the State Controller's Office and State Regulations governing Special Districts.

#### **Other Matter**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of the net pension liability, the schedule of contributions — defined benefit pension plans, and the schedule of changes in the net OPEB liability and related ratios, identified as Required Supplementary Information (RSI) in the accompanying table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the RSI in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the RSI because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Reporting Required by Government Auditing Standards

Hutchinson and Bloodgood UP

In accordance with *Government Auditing Standards*, we have also issued our report dated September 28, 2021, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

September 28, 2021

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

Our discussion and analysis of the Santa Cruz Port District's (the District) financial performance provides an overview of the District's financial activities for the fiscal year ended March 31, 2021. Please read in conjunction with the District's basic financial statements.

On March 11, 2020, the World Health Organization declared COVID-19 a global pandemic. Concerns related to the spread of COVID-19 and the related containment measures intended to mitigate its impacts created substantial disruption on both the global and local economy.

The Port Commission adopted the FY21 budget in February 2020, before COVID-19 was broadly recognized in the United States as a pandemic. Subsequently, in April 2020, the Port Commission reviewed the potential level of COVID-19 related impacts on the FY21 budget and approved certain funding reallocations and expense reductions in response to anticipated revenue losses. As part of that meeting, the District's annual contributions to the Capital Improvement Fund (CIP) and Reserve Fund were eliminated, the contribution to the Dredge Intermediate Fund (DIF) was reduced by \$230,000, capital outlay expenses were reduced by \$37,000, and the operating budget was reduced by \$406,754 (labor and expenses). Financial impacts were monitored on a quarterly basis to determine if additional mitigation measures were necessary throughout the year. Additional financial impacts associated with the District's COVID-19 mitigation response measures are discussed throughout this analysis.

#### **FINANCIAL HIGHLIGHTS**

During FY16, the Commission adopted a Reserve Policy and an annual contribution goal to the Capital Improvement Program (CIP) fund.

# Reserve Policy

The Reserve Policy is intended to strengthen the financial stability of the District against economic uncertainty, unexpected situations such as natural or man-made disasters, unanticipated drop in revenues, and other unforeseen emergencies or extraordinary circumstances that the District may face that are infrequent in occurrence.

The policy provides that the District will strive to hold in reserve an amount equal to 25 percent of the District's annual operating expenses in the current fiscal year's adopted general fund budget. The District recognizes that reserve fund amounts may fluctuate and may need to be rebuilt over time as needed. The reserve fund will generally come from one-time revenue and from excess revenues over expenditures. Examples of one-time revenue include infrequent sales of District assets, infrequent revenues from development and grants, or other sources that are typically non-recurring in nature. The use of reserves shall generally be limited to unanticipated, non-recurring needs, not for normal or recurring annual operating expenditures.

The District's FY21 budget funded a \$127,410 contribution to the reserve fund, to bring the fund balance up to \$2,016,102; however, due to the COVID-19 pandemic and response measures adopted by the Port Commission in April 2020, the FY21 contribution was eliminated. Despite unforeseen financial impacts associated with the COVID-19 pandemic, reserve funding remained intact and was not utilized in FY21. As of March 31, 2021, the unrestricted Reserve Fund balance totaled \$1,888,692 (28% of the District's annual operating expense).

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

## FINANCIAL HIGHLIGHTS (Continued)

# Capital Improvement Program (CIP)

The Commission initially elected to contribute \$500,000 to the CIP fund each year, whenever practicable. The fund would be allowed to grow over time so that large-scale projects could be planned and accomplished without impacting either the Reserve Fund or operations. In February 2020, the Commission increased the CIP funding goal to \$750,000 annually, whenever practicable, and increased funding in the FY21 budget from \$500,000 to \$590,000; however, due to the COVID-19 pandemic and response measures adopted by the Port Commission in April 2020, the FY21 contribution to the CIP was eliminated.

As a result of the annual CIP fund contribution being eliminated, no new projects were proposed for funding in FY21, though \$75,000 in capital outlay for a replacement water taxi included in the FY20 operating budget was allocated to the CIP. Additionally, the Unallocated CIP project fund was identified as an available funding source for priority project needs (if any) during the fiscal year. As of April 1, 2020, the Unallocated CIP balance was \$509,949.

Despite the lack of funding contribution in FY21, priorities for capital investment focused on conclusion of the seawall construction project at 616 Atlantic Avenue (formerly known as the Aldo's Seawall Replacement Project); completing Phase 3 of the Pile Removal and Replacement Project (priority repair of 3 piles supporting the east side public pier); acquisition of aluminum gangways for southeast area docks; finalizing completion of the Concession Lot Automation project, also known as the Concession Parking Revenue and Access Control System (PARCS); flooring replacement at 413 Lake Avenue; re-roofing the concession lot information kiosk; remodel of the concession lot public restrooms; ADA upgrades/remediation in the concession parking lot; upgrades/repairs to the Boatyard marine ways; and acquisition of a replacement water taxi. Additionally, two separate planning studies were initiated: 1) a site assessment of the Port District-owned property on the northwest corner of 7<sup>th</sup> and Brommer; 2) a marketing study assessing potential opportunities presented by County-owned property on the southwest corner of 7<sup>th</sup> and Brommer.

\$20,310 from the Unallocated CIP was utilized for the Phase 3 Pile Removal and Replacement Project, and a funding reallocation of \$115,000 from the Unallocated CIP to the 7<sup>th</sup> and Brommer Reconnaissance Fund was approved in January 2021. As of March 31, 2021, the Unallocated CIP totaled \$374,639.

# US Army Corps of Engineers Memorandum of Agreement

The District finalized a Memorandum of Agreement (MOA) with the US Army Corps of Engineers (Corps) in FY16. The District had taken over responsibility for maintenance dredging from the Corps in 1986. That agreement provided funding for the purchase of the District's original dredge *Seabright*, and a small annual contribution for operations and maintenance costs through July 2013. The District began work on a successor agreement in 2008. The agreement provides that the Corps will contribute up to \$385,000 per year toward the dredging operation, provided funding is available in either the President's budget or the Corps' annual work plan. This annual amount is based on 35% of average annual dredge operation and maintenance expense which the MOA set at \$1,100,000 for calendar years 2015 – 2019. The MOA provides for an adjustment to the annual reimbursement amount based on the actual average expenses for the first 5 years of the MOA. The Corps has reviewed and approved the District's verification of expenses for calendar years 2015 – 2019 and subsequently increased the annual reimbursement amount to \$525,000 annually for calendar years 2020 – 2024, subject to funding availability.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

# **FINANCIAL HIGHLIGHTS (Continued)**

The District received \$385,000 in revenue from the Corps in FY21, and \$385,000 in FY20. (The anticipated shortfall funding in the amount of \$140,000 for calendar year 2020 was received in FY22.)

#### **Boatyard**

The District continues to operate the Santa Cruz Harbor Boatyard (SCHB) which opened in April 2014, as a Do-It-Yourself facility. Boaters may perform their own work or hire contractors from a list of registered contractors authorized to work in the yard. The District, as permittee, manages and documents the work of boat owners and contractors for reporting to various regulatory agencies. The District has invested in equipment, rehabilitation of the marine ways, supplies and training to ensure safety, compliance with permits and best management practices for stormwater run-off and sanitary sewer discharges.

# **Staffing**

In order to reduce expenses due to COVID-19, the FY21 budget decreased full-time equivalent staffing by one, from twenty-nine (29) to twenty-eight (28) positions. This COVID-19 related reduction in labor eliminated the Parking Coordinator position, as well as other part-time and provisional positions.

## **Employee Labor Contracts**

Effective January 1, 2018, the District entered into a three-year Memorandum of Understanding ("MOU") on salaries and benefits with the Harbor Employees Association ("HEA") ending December 31, 2020. In January 2018, the District entered into a salary and benefit agreement with the Harbor Management Group. Effective January 1, 2018, the District entered into a two-year MOU on salaries and benefits with the Operating Engineers Union Local No. 3 ("OE3") ending December 31, 2019; and effective January 1, 2020, the District entered into a one-year MOU with OE3, which included a 2% cost-of-living increase. As a result, the District bargained with HEA to increase salaries by one-half of one percent, bringing the cost-of-living- increase effective January 1, 2020 for HEA and OE3 to 2%.

In response to the COVID-19 pandemic, the District proposed a one-year extension of existing MOU's through December 31, 2021, with no increase to wages or benefits. The proposals were accepted by the Bargaining Groups. No wage or benefit increases were proposed or enacted for the Harbor Management Group or Port Director in 2021.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

#### Fiscal Year Ended March 31, 2021

#### **Operating Revenues**

Operating revenues were \$9,521,878; \$66,544 of which were non-cash lease revenues from O'Neill Sea Odyssey, leaving total revenues at \$9,455,334, or about 97% of budgeted revenues, which is notable, considering the economic challenges faced during the COVID-19 pandemic. Operating revenues in FY21 were \$291,782, or approximately 3% lower than the prior year. Some visitor-related income sources suffered as a result of the COVID-19 pandemic (i.e., RV park and parking), while other visitor-related income sources (i.e., visitor berthing and launch) exceeded budget projections. Overall, visitor-related income sources (visitor berthing fees, launch fees, parking, and RV) were \$1,159,688, \$67,886, or 5.5% lower than the prior year. Launch revenue increased over FY20 by approximately 55% and was more than double budget projections due to increased demand. Fuel sales were \$575,513, which falls below budget projections by \$114,487. Despite this shortfall, the fuel program was more profitable than in prior years, due in part to a combination of higher visitorship by commercial and recreational vessels, launch activity, improved product pricing management, and decreased expenses (including labor), as a result of the COVID-19 pandemic. Slip rent, at \$4,679,394, exceeded budget by \$100,430, or 2%, and was approximately \$181,806 higher, or 4% greater than the prior year due to reduced vacancy (expeditious filling of slips upon turnover, temporary / interim berthing arrangements).

FY21 concession income was significantly impacted by the COVID-19 pandemic, as temporary restaurant closures and reductions to dine-in seating capacity were mandated by State and local authorities. FY21 concession income of \$1,635,555 was 12% or \$230,765 lower than budget, and 14% lower than FY20 revenue.

Boatyard revenue in FY21 was \$350,061 an increase of \$13,713 over the prior year, or approximately 4% higher, due in part to higher demand and increased commercial fishing activity.

The 3% overall decrease in operating revenues in FY21 is primarily attributable to decreases in RV park, parking, fuel, and concession income, as a result of the COVID-19 pandemic and associated mitigation measures. Additionally, the Port District's emergency response to the CZU Lightning Complex Fire further impacted RV revenue, as RV park spaces in the north harbor were made available for exclusive use by Santa Cruz area fire evacuees for a two-month period.

# **Operating Expenses**

Operating expenses (before depreciation, amortization and non-cash pension and OPEB liability) were \$6,694,787, \$1,369,621, or approximately 17% under budget, and approximately \$148,076, or 2% lower than the prior year. Non-dredging expenses of \$5,337,565 were lower than budget, and \$134,262 lower, or approximately 2% less than the prior year. Dredging expenses of \$1,357,222 were also lower than budget and \$12,448 lower than the prior year. The reduction in overall operating expenses across all programs is due to cutbacks approved as part of the COVID-19 pandemic and response measures adopted by the Port Commission in April 2020, as well as a concerted effort by staff to minimize spending during the pandemic to offset anticipated revenue losses.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

# Fiscal Year Ended March 31, 2021 (Continued)

## **Net Position**

The District's net position as of March 31, 2021, is \$30,105,088. This is an increase of \$530,140 or approximately 2% higher than the March 31, 2020, net position of \$29,574,948.

Other key changes in the statement of net position are as follows:

Current Assets increased \$827,292 in FY21, attributable to an increase in cash and cash equivalents.

Deferred outflows of resources increased by \$133,963 in FY21, to \$1,072,267. This increase is primarily related to a reduction in pension asset deferred outflows as calculated per GASB Statement No. 68 (from \$927,507 in FY20 to \$897,876), and an increase in OPEB asset deferred outflows as calculated per GASB Statement No. 75 (from \$10,797 in FY20 to \$174,391). Actual OPEB contribution (expense) for retirees in FY21 was \$1,655.

The Current and Other Liabilities increased by \$617,832 in FY21, to \$8,357,222. This is due primarily to increases in net pension and OPEB liability, and an overall increase in current liabilities including accounts payable and accrued expenses, deposits and prepaid slip rents.

Long term debt obligations decreased from \$12,563,188 in FY20 to \$11,292,731 in FY21, or approximately 10% as bond financing secured with BBVA Compass Bank in 2013, and other long term debt is paid down.

Deferred inflows of resources decreased by \$183,757 in FY21, to \$224,165. This decrease was primarily due to the change in pension and OPEB liability deferred inflows as calculated per GASB Statement No's. 68 and 75.

Net pension liability and net OPEB liability combined, increased \$581,717, from \$4,821,620 in FY20, to \$5,403,337 in FY21 (See Notes 6 and 9).

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

#### Fiscal Year Ended March 31, 2020

#### **Operating Revenues**

Operating revenues were \$9,813,660; \$66,544 of which were non-cash lease revenues from O'Neill Sea Odyssey, leaving total revenues at \$9,747,116, or about 106% of budgeted revenues, and were \$602,332, or approximately 6.5% higher than the prior year. Visitor-related income sources (visitor berthing fees, launch fees, parking, and RV) were \$1,227,574, \$48,527, or 4% higher than the prior year. Visitor parking aligned with budget projections, while visitor berthing, launch and recreational vehicle parking revenue exceeded budget. Launch revenue increased over FY19 by approximately 26% and was more than double budget projections due to increased demand and excellent fishing conditions. Fuel sales were \$655,675, exceeding budget projections by \$70,675 due in part to higher visitorship and launch activity. Slip rent, at \$4,497,588, exceeded budget by \$30,330, or 1%, and was approximately \$176,630 higher, or 4% greater than the prior year due to north harbor dredging efforts which restored previously unusable slips due to shoaling.

FY20 concession income of \$1,893,576 was 5% or \$93,596 higher than budget, and up 3% over FY19, which is attributable to a 4.5% CPI increase to landside lease base rents.

Boatyard revenue in FY20 was \$336,348 an increase of \$52,152 over the prior year, or approximately 16% higher, due in part to higher demand and extended vessel berthing stays.

The 6.5% overall increase in operating revenues in FY20 is primarily attributable to increases in slip rent, launch, visitor berthing, fuel sales, boatyard revenue, and tenant utility charges which were higher than budget due to County of Santa Cruz billing remittance and associated reimbursement timelines.

## **Operating Expenses**

Operating expenses (before depreciation, amortization and non-cash pension and OPEB liability) were \$6,842,863, \$746,905, or approximately 10% under budget (net of Capital Project budget and expenditures), and approximately \$313,692, or 5% higher than the prior year adjusting for non-cash pension expense. Non-dredging expenses of \$5,471,827 were lower than budget, and \$174,838 higher, or approximately 3% more than the prior year. Though actual expenditures were under budgeted FY20 program expenses overall, dredging expenses of \$1,369,670 were \$137,488 higher than the prior year, primarily due to higher labor costs associated with maintenance personnel assisting with inner harbor dredging operations, as well as higher equipment maintenance and repair costs.

## **Net Position**

The District's net position as of March 31, 2020, is \$29,574,948. This is an increase of \$860,637 or approximately 3% higher than the March 31, 2019, net position of \$28,714,311.

Other key changes in the statement of net position are as follows:

Current Assets decreased \$2,955,787 in FY20, attributable to a reduction in cash and cash equivalents due to CIP expenditures from cash and loan proceeds secured in September 2018.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

# Fiscal Year Ended March 31, 2020 (Continued)

## **Net Position (continued)**

Deferred outflows of resources decreased by \$14,265 in FY20, to \$938,304. This decrease is primarily related to the change in the net pension liability as calculated per GASB Statement No. 68.

The Current and Other Liabilities increased by \$89,483 in FY20, to \$7,739,390. This is due primarily to an increase in net pension liability and the current portion of long term debt.

Long term debt obligations decreased from \$13,858,644 in FY19 to \$12,563,188 in FY20, or approximately 9% as bond financing secured with BBVA Compass Bank in 2013, and other long term debt is paid down.

Deferred inflows of resources increased by \$40,037 in FY20, to \$407,922. This increase was primarily due to the change in net OPEB liability as calculated per GASB Statement No. 75.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

## **USING THIS ANNUAL REPORT**

This annual report consists of management's discussion and analysis, the basic financial statements, and notes to the financial statements. Management's discussion and analysis provides a narrative of the District's financial performance and activities for the year ended March 31, 2021. The basic financial statements provide readers with a broad overview of the District's finances, in a manner similar to a private-sector business. The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

The basic financial statements consist of three statements:

- The Statement of Net Position presents information on all of the District's assets, deferred outflows, liabilities and deferred inflows, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the District is improving or deteriorating.
- The Statement of Revenues, Expenses, and Change in Net Position presents information showing how the
  District's net position changed during the most recent fiscal year. All changes in net position are reported
  as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash
  flows. Certain revenues and expenses are reported in this statement that will result in cash flows in future
  periods.
- The *Statement of Cash Flows* presents information showing how the District's cash changed during the most recent fiscal year. It shows the sources and uses of cash.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

# FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE

The following summarizes net position:

|                                    | 2021             |    | 2020       |    | 2019       |
|------------------------------------|------------------|----|------------|----|------------|
| Assets                             |                  |    |            |    |            |
| Current and other assets           | \$<br>11,236,728 | \$ | 10,409,436 | \$ | 13,365,223 |
| Capital assets net of depreciation | 36,653,161       |    | 37,921,137 |    | 35,257,569 |
| Other assets                       | 1,017,050        |    | 1,016,571  |    | 1,015,386  |
| Total Assets                       | 48,906,939       |    | 49,347,144 |    | 49,638,178 |
| Deferred outflows                  | 1,072,267        |    | 938,304    |    | 952,569    |
|                                    |                  |    |            |    |            |
|                                    | \$<br>49,979,206 | \$ | 50,285,448 | \$ | 50,590,747 |
|                                    | -1%              |    | -1%        |    |            |
| Liabilities                        |                  |    |            |    |            |
| Current liabilities                | \$<br>2,571,255  | \$ | 2,468,596  | \$ | 2,658,753  |
| Long-term debt                     | 11,292,731       |    | 12,563,188 |    | 13,858,644 |
| Unearned revenue                   | 382,630          |    | 449,174    |    | 515,718    |
| Net pension liability              | 4,674,819        |    | 4,338,392  |    | 3,990,879  |
| Net OPEB liability                 | 728,518          |    | 483,228    |    | 484,557    |
| Total Liabilities                  | 19,649,953       |    | 20,302,578 | •  | 21,508,551 |
| Deferred inflows                   | 224,165          |    | 407,922    |    | 367,885    |
| ,                                  | \$<br>19,874,118 | \$ | 20,710,500 | \$ | 21,876,436 |
|                                    | -4%              |    | -5%        |    |            |
| Net position                       |                  |    |            |    |            |
| Net investment in capital assets   | \$<br>23,637,093 | \$ | 23,543,068 | \$ | 19,562,212 |
| Restricted for debt service        | 1,017,050        |    | 1,016,571  |    | 1,015,386  |
| Unrestricted                       | 5,450,945        | _  | 5,015,309  |    | 8,136,713  |
| Total net position                 | \$<br>30,105,088 | \$ | 29,574,948 | \$ | 28,714,311 |
|                                    | 2%               |    | 3%         |    |            |

Net investment in capital assets represents the District's long-term investment in capital assets, net of accumulated depreciation and related debt. The net investment in capital assets is not available for current operations.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

## **CAPITAL ASSETS AND DEBT ADMINISTRATION**

## Fiscal Year Ended March 31, 2021

# **Capital Assets**

Priorities for capital investment in FY21 focused on concluding construction activities for the Seawall Replacement Project at 616 Atlantic Avenue; completing Phase 3 of the Pile Removal and Replacement Project; acquiring aluminum gangways for southeast harbor docks; initiating a site assessment for Port District property at 7<sup>th</sup> and Brommer, and a market study assessing development opportunities for County-owned property at 7<sup>th</sup> and Brommer; and acquisition of a new water taxi.

#### **Debt Administration**

The District's debt acquired in 2013, is related to facilities modernization and up-front funding for acquisition of the new dredge vessel *Twin Lakes*. New debt totaling \$3.35 million was acquired in FY19 to fund two capital infrastructure projects, a Seawall Replacement Project at 616 Atlantic Avenue (formerly referred to as the Aldo's Seawall Replacement Project) and the Pile Removal and Replacement Project. The District's debt at March 31, 2021, totaled \$12,566,894. This represents a decrease of \$1,259,457 or approximately 9%, from FY20's total debt of \$13,862,351.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

# **CAPITAL ASSETS AND DEBT ADMINISTRATION (Continued)**

## Fiscal Year Ended March 31, 2020

# **Capital Assets**

Priorities for capital investment in FY20 focused on awarding a construction contract for the Aldo's Seawall Replacement Project and achieving significant completion by November 30, 2019; completing Phase 2 of the Pile Removal and Replacement Project; and, developing a Request for Proposals packet, bidding and awarding a construction contract for the PARCS; constructing a display cradle for the vessel *Pappy*; and re-roofing 493 Lake Avenue and the harbor office cupola.

#### **Debt Administration**

The District's debt acquired in 2013, is related to facilities modernization and up-front funding for acquisition of the new dredge vessel *Twin Lakes*. New debt totaling \$3.35 million was acquired in FY19 to fund two capital infrastructure projects, Aldo's Seawall Replacement Project and the Pile Removal and Replacement Project. The District's debt at March 31, 2020, totaled \$13,862,351. This represents a decrease of \$1,250,744 or approximately 8%, from FY19's total debt of \$15,113,095.

MANAGEMENT'S DISCUSSION AND ANALYSIS Years Ended March 31, 2021 and 2020

# **CONTACTING THE DISTRICT'S FINANCIAL MANAGEMENT**

This financial report is designed to provide a general overview of the District's accountability for the District's assets. If you have questions about this report or need additional financial information, contact the Santa Cruz Port District office at 135 5<sup>th</sup> Avenue, Santa Cruz, California, 95062.

# STATEMENTS OF NET POSITION March 31, 2021 and 2020

|   | 2021             | 2020             |
|---|------------------|------------------|
| ASSETS  |                  |                  |
| CURRENT ASSETS                                  |                  |                  |
| Cash and cash equivalents                       | \$<br>10,991,416 | \$<br>10,070,823 |
| Trade receivables                               | 180,128          | 245,550          |
| Interest receivable                             | 10,841           | 48,223           |
| Inventory                                       | 8,781            | 10,263           |
| Prepaid expenses                                | <br>45,562       | <br>34,577       |
| Total current assets                            | <br>11,236,728   | <br>10,409,436   |
| RESTRICTED ASSETS                               |                  |                  |
| Cash and cash equivalents (Note 2)              | <br>1,017,050    | <br>1,016,571    |
| CAPITAL ASSETS (Note 3)                         |                  |                  |
| Nondepreciable assets:                          |                  |                  |
| Land  | 1,349,360        | 1,349,360        |
| Construction in progress                        | 570,268          | 3,197,517        |
| Depreciable assets:                             |                  |                  |
| Structures and improvements                     | 30,057,168       | 29,668,008       |
| Docks   | 27,023,464       | 24,113,526       |
| Equipment                                       | 10,884,518       | 11,864,219       |
| Office equipment                                | <br>73,114       | <br>153,680      |
|   | 69,957,892       | 70,346,310       |
| Less accumulated depreciation                   | <br>33,304,731   | <br>32,425,173   |
|   | <br>36,653,161   | <br>37,921,137   |
| Total Assets                                    | <br>48,906,939   | 49,347,144       |
| DEFERRED OUTFLOWS OF RESOURCES                  |                  |                  |
| Deferred amounts from pension plans (Note 6)    | 897,876          | 927,507          |
| Deferred amounts from OPEB plan (Note 9)        | <br>174,391      | <br>10,797       |
| Total Deferred Outflows of Resources            | <br>1,072,267    | 938,304          |
| TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES | \$<br>49,979,206 | \$<br>50,285,448 |

# STATEMENTS OF NET POSITION March 31, 2021 and 2020

|   |      | 2021       | 2020             |
|---|------|------------|------------------|
| LIABILITIES   |      |            |                  |
| CURRENT LIABILITIES                                   |      |            |                  |
| Accounts payable and accrued expenses                 | \$   | 213,884    | \$<br>169,131    |
| Accrued interest                                      |      | 82,466     | 92,380           |
| Payroll liabilities                                   |      | 229,613    | 210,982          |
| Current portion of long-term debt (Note 4)            |      | 1,274,163  | 1,299,163        |
| Current portion of unearned revenue (Note 5)          |      | 66,544     | 66,544           |
| Prepaid slip rents                                    |      | 258,639    | 191,985          |
| Deposits  |      | 445,946    | <br>438,411      |
| Total current liabilities                             |      | 2,571,255  | <br>2,468,596    |
| LONG-TERM DEBT, less current portion (Note 4)         | :    | 11,292,731 | 12,563,188       |
| OTHER LONG-TERM LIABILITIES                           |      |            |                  |
| Unearned revenue, less current portion (Note 5)       |      | 382,630    | 449,174          |
| Net pension liability (Note 6)                        |      | 4,674,819  | 4,338,392        |
| Net OPEB liability (Note 9)                           |      | 728,518    | 483,228          |
| , , ,   |      |            | •                |
|   |      | 5,785,967  | <br>5,270,794    |
| Total Liabilities                                     |      | 19,649,953 | <br>20,302,578   |
| DEFERRED INFLOWS OF RESOURCES                         |      |            |                  |
| Deferred amounts from pension plans (Note 6)          |      | 158,902    | 334,844          |
| Deferred amounts from OPEB plan (Note 9)              |      | 65,263     | 73,078           |
|   |      |            |                  |
| Total Deferred Inflows of Resources                   |      | 224,165    | <br>407,922      |
| NET POSITION  |      |            |                  |
| Net investment in capital assets                      |      | 23,637,093 | 23,543,068       |
| Restricted for:                                       |      |            |                  |
| Debt service  |      | 1,017,050  | 1,016,571        |
| Unrestricted  |      | 5,450,945  | 5,015,309        |
| Total Net Position                                    | :    | 30,105,088 | <br>29,574,948   |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND |      |            |                  |
| NET POSITION  | \$ 4 | 49,979,206 | \$<br>50,285,448 |

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGE IN NET POSITION Years Ended March 31, 2021 and 2020

|                                     | 2021          | 2020          |
|-------------------------------------|---------------|---------------|
| Operating revenues:                 |               |               |
| Charges for berthing and services   | \$ 7,886,323  | \$ 7,920,084  |
| Rent and concessions                | 1,635,555     | 1,893,576     |
|                                     | 9,521,878     | 9,813,660     |
| Operating expenses:                 |               | 4.054.004     |
| Depreciation and amortization       | 2,159,280     | 1,954,934     |
| Dredging operations                 | 1,357,222     | 1,369,670     |
| Administrative services             | 753,848       | 759,880       |
| Grounds                             | 733,457       | 727,772       |
| Harbor patrol                       | 669,826       | 683,549       |
| Fuel services                       | 427,765       | 536,061       |
| Property management                 | 515,497       | 480,408       |
| Marina management                   | 483,428       | 434,290       |
| Parking services                    | 248,637       | 341,396       |
| Non-cash pension liability          | 190,116       | 338,085       |
| Buildings                           | 323,175       | 323,550       |
| Boatyard operations                 | 303,551       | 274,979       |
| Docks, piers, marine structures     | 269,258       | 237,013       |
| Finance & purchasing                | 194,674       | 181,208       |
| Environmental & permitting          | 139,893       | 174,318       |
| Rescue services                     | 84,414        | 99,549        |
| Utilities                           | 86,067        | 85,665        |
| Non-cash OPEB liability             | 81,221        | 67,186        |
| Port commission support             | 56,586        | 52,156        |
| Aeration                            | 40,795        | 38,467        |
| Events                              |               | 30,440        |
| Capital projects                    | 1,630         | 6,812         |
| Fishery support                     | 5,064         | 5,680         |
|                                     | 9,125,404     | 9,203,068     |
| Operating income                    | 396,474       | 610,592       |
| Non-operating revenues (expenses):  |               |               |
| County revenues for public services | 50,000        | 49,985        |
| Grants                              | 23,801        | 37,826        |
| Dredging reimbursement (Note 10)    | 385,000       | 385,000       |
| Interest income                     | 80,131        | 265,810       |
| Other income                        | 38,570        | 2,809         |
| Interest expense                    | (443,836)     |               |
| ·                                   | 133,666       | 250,045       |
| Increase in net position            | 530,140       | 860,637       |
| Net position, beginning             | 29,574,948    | 28,714,311    |
| Net position, ending                | \$ 30,105,088 | \$ 29,574,948 |

STATEMENTS OF CASH FLOWS Years Ended March 31, 2021 and 2020

|   | 2021             | 2020             |
|---|------------------|------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                      |                  |                  |
| Cash received from customers                              | \$<br>9,594,945  | \$<br>9,621,483  |
| Cash paid to suppliers and employees                      | <br>(6,648,246)  | (7,092,831)      |
| Net cash provided by operating activities                 | <br>2,946,699    | 2,528,652        |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES           |                  |                  |
| County revenues received for public services              | 50,000           | 49,985           |
| Grant monies received                                     | 23,801           | 86,465           |
| Government revenues received for dredge operations        | 385,000          | 385,000          |
| Cash received from other nonoperating activities          | <br>47,333       | <br>69,177       |
|   | <br>_            | <br>_            |
| Net cash provided by noncapital financing activities      | <br>506,134      | <br>590,627      |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES  |                  |                  |
| Capital expenditures                                      | (900,067)        | (4,684,870)      |
| Interest paid on long-term debt                           | (453,750)        | (500,620)        |
| Principal paid on long-term debt                          | <br>(1,295,457)  | (1,250,744)      |
| Net cash used by capital and related financing activities | <br>(2,649,274)  | <br>(6,436,234)  |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |                  |                  |
| CASH FLOWS FROM INVESTING ACTIVITIES                      | 117 512          | 202.474          |
| Interest received from investments                        | <br>117,513      | <br>293,474      |
| Net increase (decrease) in cash and cash equivalents      | 921,072          | (3,023,481)      |
| CASH AND CASH EQUIVALENTS, BEGINNING                      | <br>11,087,394   | <br>14,110,875   |
| CASH AND CASH EQUIVALENTS, ENDING                         | \$<br>12,008,466 | \$<br>11,087,394 |

STATEMENT OF CASH FLOWS Years Ended March 31, 2021 and 2020

| RECONCILIATION OF OPERATING INCOME TO NET CASH FLOWS FROM OPERATING ACTIVITIES  |                                 | 2021                                   |    | 2020                                       |
|---|---------------------------------|--|----|--|
| Operating income  |                                 | \$<br>396,474                          | \$ | 610,592                                    |
| Adjustments to reconcile operating income to net cash provided by operating activities:  Depreciation and amortization  Non-cash pension liability  Non-cash OPEB liability |                                 | 2,159,280<br>190,116<br>81,221         |    | 1,954,934<br>338,085<br>67,186             |
| (Increase) decrease in: Trade receivables Inventory Prepaid expenses Deferred outflows from OPEB plan Increase (decrease) in:   |                                 | 65,422<br>1,482<br>(10,985)<br>(7,340) |    | (135,070)<br>(3,319)<br>(6,793)<br>(4,785) |
| Accounts payable and accrued expenses Unearned revenue Prepaid slip rents Deposits  |                                 | 63,384<br>(66,544)<br>66,654<br>7,535  |    | (235,071)<br>(66,544)<br>2,205<br>7,232    |
| Net cash provided by operating activities   |                                 | \$<br>2,946,699                        | \$ | 2,528,652                                  |
| RECONCILIATION OF CASH AND CASH EQUIVALENTS TO THE STATEMENT OF NET POSITION  | Current                         | Restricted                             | Ş  | Statements<br>of Cash                      |
| Very anded March 21, 2021   | Assets                          | Assets                                 | F  | Flows Total                                |
| Year ended March 31, 2021 Cash and cash equivalents, beginning Net increase   | \$<br>10,070,823<br>920,593     | \$<br>1,016,571<br>479                 | \$ | 11,087,394<br>921,072                      |
| Cash and cash equivalents, ending   | \$<br>10,991,416                | \$<br>1,017,050                        | \$ | 12,008,466                                 |
| Year ended March 31, 2020 Cash and cash equivalents, beginning Net increase (decrease)  | \$<br>13,095,489<br>(3,024,666) | \$<br>1,015,386<br>1,185               | \$ | 14,110,875<br>(3,023,481)                  |
| Cash and cash equivalents, ending   | \$<br>10,070,823                | \$<br>1,016,571                        | \$ | 11,087,394                                 |

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Business: The Santa Cruz Port District (the District) is a political subdivision of the State of California. The District was organized on November 20, 1950, in conformity with Division 8, Part 4 of the Harbors and Navigation Code, Section 6200 et seq. The District was formed for the purpose of creating a legal entity to negotiate with various governmental agencies for the financing and construction of a small craft harbor and the subsequent operation of the facility. The District began the operation of the small craft harbor in January 1964.

**Accounting Policies:** The District is accounted for as an enterprise activity, and therefore follows the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. Other significant accounting policies are:

**Basis of Accounting:** The accounting methods and procedures adopted by the District conform to accounting principles generally accepted in the United States of America as applied to governmental enterprise funds.

Private sector standards of accounting and financial reporting issued prior to December 1, 1989, are generally followed to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the option of following subsequent private-sector guidance for their business-type activities, subject to certain limitations. The District has elected not to follow subsequent private-sector guidance.

The District distinguishes operating revenues and expense from non-operating items. Operating revenues and expenses generally result from fees charged to users of the harbor facilities and maintaining harbor facilities. Operating expenses include maintenance, security, dredging, general and administrative expenses, and depreciation of capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. Capital contributions are reported as a separate line item in the Statement of Revenues, Expenses, and Change in Net Position.

**Use of Restricted/Unrestricted Net Assets:** When an expense is incurred for purposes for which both restricted and unrestricted net assets are available, the District's policy is to apply restricted net assets first.

**Use of Estimates:** Preparing the District's financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents:** For purposes of the statement of cash flows, the District considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Trade Receivables:** Trade receivables consist of tenant and slipholder rents. The District believes its receivables to be fully collectible and, accordingly, no allowance for doubtful accounts is recorded.

**Interest Receivable:** Interest receivable consists of accrued interest from the Local Agency Investment Fund.

**Federal and State Grants:** Federal and state grants for the construction, acquisition, improvement of capital assets, or assistance for dredging costs are recorded as capital contributions. Revenues for reimbursement grants are recorded when allowable expenditures are made.

**Liability for Compensated Absences:** The District is required to recognize a liability for employees' rights to receive compensation for future absences. This obligation consists of the vested portion of leave balances, including vacation and compensatory time off, which are payable upon retirement. The liability for compensated absences at March 31, 2021 and 2020, included in payroll liabilities on the Statement of Net Position, was \$129,276 and \$112,141, respectively.

**Revenues (Pledged):** By resolution of the Board of Directors, all District revenues are pledged to secure debt service. The District derives its revenue principally from fees charged to users of the harbor facilities, rents, and concession fees.

**Income Taxes:** The District is a government agency that falls under Internal Revenue Code Section 115 and corresponding California Revenue and Taxation Code provisions. As such, it is not subject to federal or state income taxes.

**Inventory:** Inventory is stated at the lower of cost or market determined by the first-in, first-out method. Inventory consists of boat supplies and merchandise for resale.

**Capital Assets:** District capital assets, purchased or constructed, are recorded at cost. The cost of assets built by the District includes direct costs and eligible interest. Contributed assets are recorded at fair market value at the date of contribution.

The amount of interest capitalized as part of the District-constructed assets is the difference between the interest the District must pay on the bonds and loans issued to finance improvements, and the interest the District earns on bond and loan proceeds not yet expended. The interest as defined above is capitalized until the projects are placed in service at which time any remaining interest is expensed.

The District's policy is to capitalize all assets that cost \$5,000 or more, and to charge to current operations all additions under that limit. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend lives are also expensed in the current period, even if greater than \$5,000.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Depreciation and Amortization:** Depreciation expense is computed using the straight-line method over estimated useful lives ranging from three to fifty years.

**Restricted Assets:** Certain cash and investments of the District are classified as restricted because their uses are limited by commitments made by the District to its lenders.

**Net Position:** Net position as shown in the Statement of Net Position is classified in the following categories:

<u>Net Investment in Capital Assets</u> – This amount consists of capital assets, net of accumulated depreciation, and reduced by outstanding debt that is attributed to the acquisition, construction, or improvement of the assets.

<u>Restricted</u> – This amount is restricted by external creditors, grantors, contributors, or laws or regulations of other governments, as reduced by related outstanding debt.

<u>Unrestricted</u> – This amount is all remaining net position that does not meet the definition of "net investment in capital assets" or "restricted".

**Upcoming Accounting Standards:** GASB has issued the following statements which may impact the District's financial reporting requirement in the future:

• GASB 87 - "Leases", effective for periods beginning after June 15, 2021.

**Deferred Outflows/Inflows of Resources:** In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflow of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until that time.

The District has the following items that qualify for reporting in this category:

- Deferred outflows related to pensions and OPEB equal to employer contributions made after the measurement date of the net pension liability / total OPEB liability.
- Deferred outflows related to pensions for differences between actual and expected experiences.
   These amounts are amortized over a closed period equal to the average of the expected remaining service lives of all employees that are provided with pensions through the pension plans.
- Deferred outflows from pensions resulting from changes in assumptions. These amounts are amortized over a closed period equal to the average expected remaining service lives of all employees that are provided with pensions through the pension plans.
- Deferred outflows related to pensions resulting from the net difference between projected and actual earnings on plan investments of the pension plans fiduciary net position. These amounts are amortized over five years.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Deferred Outflows/Inflows of Resources (continued):**

 Deferred outflows related to pension plans for the changes in the employer's proportion and differences between the employer's contributions and the employer's proportionate share of contributions. These amounts are amortized over a closed period equal to the average of the expected remaining service lives of all employees that are provided with pensions through the pension plans.

In addition to liabilities, the Statement of Net Position will sometimes report on a separate section for deferred inflow of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. The District has the following items that qualify for reporting in this category:

- Deferred inflows related to pensions for differences between actual and expected experiences.
   These amounts are amortized over a closed period equal to the average of the expected remaining service lives of all employees that are provided with pensions through the pension plans.
- Deferred inflows from pensions and OPEB resulting from changes in assumptions. These amounts
  are amortized over a closed period equal to the average expected remaining service lives of all
  employees that are provided with pensions through the pension plans.
- Deferred inflows related to pensions for the changes in employer's proportion and differences between the employer's contributions and the employer's proportionate share of contributions. These amounts are amortized over a closed period equal to the average of the expected remaining service lives of all employees that are provided with pensions through the pension plans.

# NOTE 2. CASH AND CASH EQUIVALENTS

The District is a voluntary participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California. The District reports its investment in LAIF at the fair value amount provided by LAIF, which is the same as the value of the pool share. The balance available for withdrawal is based on the accounting records maintained by LAIF, which are maintained on an amortized cost basis. Included in LAIF's investment portfolio are collateralized mortgage obligations, mortgage-backed securities, other asset-backed securities, loans to certain state funds, and floating rate securities issued by federal agencies, government-sponsored enterprises, United States Treasury Notes and Bills, and corporations.

The District's investment policy, adopted by the Port Commission on November 27, 2018, requires that all funds not required for immediate use be invested in investment vehicles authorized by the Government Code of the State.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 2. CASH AND CASH EQUIVALENTS (Continued)**

The District has adopted GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, which addresses common deposit and investment risks related to credit risk, concentration of credit risk, interest rate risk, and foreign currency risk. Under this statement, disclosures of these risks are required for uninsured and unregistered investments and deposits collateralized with securities held by the broker or pledging financial institution's trust department or agent, but not in the District's name. The District did not hold any investments or deposits falling into this category of risk (generally known as Category 3) at March 31, 2021.

**Restricted Cash:** Restricted cash consists of the following as of March 31:

|  | 2021            |   | 2020            |
|--|-----------------|---|-----------------|
| Restricted cash and cash equivalents for debt service: |                 |   |                 |
| Money market funds / government obligations            | \$<br>1,017,050 | _ | \$<br>1,016,571 |

#### **NOTE 3. CAPITAL ASSETS**

The following is a summary of changes in capital assets for the year ended March 31, 2021:

|                             |    |              |    |             | De | eletions and |    |               |
|-----------------------------|----|--------------|----|-------------|----|--------------|----|---------------|
|                             | Ma | rch 31, 2020 | F  | Additions   |    | Transfers    | Ma | arch 31, 2021 |
| Nondepreciable assets:      |    |              |    |             |    |              |    |               |
| Land                        | \$ | 1,349,360    | \$ |             | \$ |              | \$ | 1,349,360     |
| Construction in progress    |    | 3,197,517    |    | 308,182     |    | (2,935,431)  |    | 570,268       |
| Depreciable assets:         |    |              |    |             |    |              |    |               |
| Structures and improvements |    | 29,668,008   |    | 389,160     |    |              |    | 30,057,168    |
| Docks                       |    | 24,113,526   |    | 2,909,938   |    |              |    | 27,023,464    |
| Equipment                   |    | 11,864,219   |    | 228,218     |    | (1,207,919)  |    | 10,884,518    |
| Office equipment            |    | 153,680      |    |             |    | (80,566)     |    | 73,114        |
|                             |    | 70,346,310   |    | 3,835,498   |    | (4,223,916)  |    | 69,957,892    |
| Accumulated depreciation    |    | (32,425,173) |    | (2,159,280) |    | 1,279,722    |    | (33,304,731)  |
|                             | \$ | 37,921,137   | \$ | 1,676,218   | \$ | (2,944,194)  | \$ | 36,653,161    |

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 3. CAPITAL ASSETS (Continued)**

The following is a summary of changes in capital assets for the year ended March 31, 2020:

|                             | Ma | rch 31, 2019 | P  | Additions   | _  | etions and<br>ransfers | Ma | arch 31, 2020 |
|-----------------------------|----|--------------|----|-------------|----|------------------------|----|---------------|
| Nondepreciable assets:      |    |              |    |             |    |                        |    |               |
| Land                        | \$ | 1,349,360    | \$ |             | \$ |                        | \$ | 1,349,360     |
| Construction in progress    |    | 874,128      |    | 2,486,957   |    | (163,568)              |    | 3,197,517     |
| Depreciable assets:         |    |              |    |             |    |                        |    |               |
| Structures and improvements |    | 29,477,120   |    | 190,888     |    |                        |    | 29,668,008    |
| Docks                       |    | 22,600,115   |    | 1,513,411   |    |                        |    | 24,113,526    |
| Equipment                   |    | 11,335,516   |    | 667,182     |    | (138,479)              |    | 11,864,219    |
| Office equipment            |    | 153,680      |    |             |    |                        |    | 153,680       |
|                             |    | 65,789,919   |    | 4,858,438   |    | (302,047)              |    | 70,346,310    |
| Accumulated depreciation    |    | (30,532,350) |    | (1,954,934) |    | 62,111                 |    | (32,425,173)  |
|                             | \$ | 35,257,569   | \$ | 2,903,504   | \$ | (239,936)              | \$ | 37,921,137    |

In January of 2015 the District accepted a 16,000 square foot vacated right of way along Brommer Street Extension, adjacent to lands owned by the District. Due to the very limited marketability of subject property, and the time and expense involved in getting a market appraisal, the District has opted to record the asset at zero value.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

#### **NOTE 4. LONG-TERM DEBT**

Long-term debt and related current portion as of March 31, 2021 and 2020, is presented below:

|  | Ma | rch 31, 2020 | Additions    | Reductions        | Ma | rch 31, 2021 |
|--|----|--------------|--------------|-------------------|----|--------------|
| Compass Bank taxable loan              | \$ | 1,291,462    | \$<br>       | \$<br>(217,210)   | \$ | 1,074,252    |
| Compass Bank tax-exempt loan           |    | 9,504,048    |              | (886,442)         |    | 8,617,606    |
| PG&E loan                              |    | 42,823       |              | (13,889)          |    | 28,934       |
| 2018A Revenue Obligation               |    | 1,467,906    |              | (86,745)          |    | 1,381,161    |
| 2018B Revenue Obligation               |    | 1,605,523    | <br>         | <br>(94,877)      |    | 1,510,646    |
|  |    | 13,911,762   |              | (1,299,163)       |    | 12,612,599   |
| Less revenue obligation issuance cost: |    | (49,411)     |              | 3,706             |    | (45,705)     |
| Less current portion                   |    | (1,299,163)  | <br>25,000   | <br>              |    | (1,274,163)  |
|  | \$ | 12,563,188   | \$<br>25,000 | \$<br>(1,295,457) | \$ | 11,292,731   |

Total interest incurred and charged to expense during the years ended March 31, 2021 and 2020, was \$443,836 and \$491,385, respectively.

During the fiscal year ended March 31, 2014, the District refinanced its outstanding debt with loans privately placed with BBVA Compass Bank. The financing package included \$4,000,000 in new debt to be used to purchase a new dredge to replace the *Seabright*, which had reached the end of its useful life. The new dredge was placed in service in July 2016.

The new loans also reduced the District's payback period, with payoff occurring in 2029 rather than 2042 under the old loans. Through this combined financing and new debt, the District will realize cash flow savings of approximately \$3.8 million over the 16-year life of the loans.

The Compass Bank taxable loan, in the amount of \$2,384,445 was part of the refinance package noted above. Proceeds of the loan were used to payoff the existing Series 2004C revenue bonds, as well as to provide funding to payoff the OE3 pension liability. Terms of the note call for semi-annual principal and interest payments in May and November, ranging from \$114,000 to \$229,000, with an average payment of \$140,000, including interest at 4.74% per annum. Final payment on the loan is due November 1, 2026.

The Compass Bank tax-exempt loan, in the amount of \$14,418,961 was part of the refinance package noted above. Proceeds of the loan were used to pay off the existing Series 2004A revenue bonds, all of the Department of Boating and Waterways loans, as well as providing funding for the new dredge. Terms of the note call for semi-annual principal and interest payments in February and August, ranging from \$547,000 to \$590,000, including interest at 3.09% per annum. Final payment on the loan is due August 1, 2029.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 4. LONG-TERM DEBT (Continued)**

PG&E loan – In August 2014 the District entered into an on-bill financing loan agreement with PG&E, in the amount of \$120,368, for the purchase of energy efficient equipment. Terms of the loan call for monthly principal payments of \$1,157, to be included in the monthly utilities bill, over a period of 104 months.

On September 1, 2018, the District entered into an installment sale agreement with BBVA Compass Bank for 2018A Revenue Obligations in the amount of \$1,750,000, for the Santa Cruz Harbor Pile Replacement Project. Terms of the agreement call for semi-annual payments of \$75,123 beginning February 1, 2019, including interest at the rate of 3.5% per annum. The final payment is due August 1, 2033.

On September 1, 2018, the District entered into an installment sale agreement with BBVA Compass Bank for 2018B Revenue Obligations in the amount of \$1,600,000, for the Santa Cruz Harbor Seawall Replacement Project. Terms of the agreement call for semi-annual payments of \$68,684 beginning February 1, 2019, including interest at the rate of 3.5% per annum. The final payment is due August 1, 2033.

The borrowing agreements with BBVA Compass Bank for the taxable and tax-exempt loans and the 2018A and 2018B revenue obligations include a restrictive covenant requiring net revenues for the fiscal year to be equal to at least 1.25 times the debt service. At March 31, 2021, the District was in compliance with the covenant.

Debt service required under the notes for each of the succeeding five years and thereafter in five year increments are:

|           | Principal     | Interest     | Total         |
|-----------|---------------|--------------|---------------|
| 2022      | \$ 1,274,163  | \$ 379,976   | \$ 1,654,139  |
| 2023      | 1,313,042     | 358,490      | 1,671,532     |
| 2024      | 1,349,388     | 307,749      | 1,657,137     |
| 2025      | 1,394,754     | 258,178      | 1,652,932     |
| 2026      | 1,254,502     | 217,146      | 1,471,648     |
| 2027-2031 | 5,343,969     | 493,923      | 5,837,892     |
| 2032-2036 | 682,781       | 82,592       | 765,373       |
|           |               |              |               |
|           | \$ 12,612,599 | \$ 2,098,054 | \$ 14,710,653 |

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

#### **NOTE 5. UNEARNED REVENUE**

In 2002, the District entered into a joint venture agreement with a not-for-profit tenant to recapitalize and reconstruct the building at 2222 East Cliff Drive. The agreement stated the tenant would pay 47% of the cost of the construction project and the District would pay 53% of the cost of the project. Title for the building remains with the District. In return for the cost sharing agreement, the tenant received a 24-year lease with payment terms similar to a ground only lease which extends through December 31, 2028.

The tenant's total contribution to the project was \$1,558,239. That amount was established as unearned revenue and will be amortized to concession rental income over the term of the lease. Since inception of the lease agreement the District has recognized \$1,109,065 of the unearned revenue as rental income. Of the remaining \$449,174, \$66,544 is considered current and \$382,630 is considered long-term.

#### **NOTE 6. PENSION PLANS**

## **Deferred Compensation Plan (457(a)):**

The District offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The plan, available to District employees based on eligibility, permits them to defer a portion of their salary until future years. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency.

# **Defined Benefit Pension Plan (CalPERS):**

#### **General Information:**

**Plan Description:** Effective April 1, 2003, the District adopted a cost-sharing multiple employer defined benefit pension plan (the Plan) that provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. All qualified employees are eligible to participate in the District's Plan administered by the California Public Employees' Retirement System (CalPERS).

State statutes within the Public Employees' Retirement Law establish a menu of benefit provisions as well as other requirements. The District selected its optional benefit provisions from the benefit menu when it contracted with CalPERS and adopted those benefits through local ordinance. CalPERS issues a separate comprehensive annual financial report. Copies of the CalPERS annual financial report may be obtained from the CalPERS Executive Office, 400 P Street, Sacramento, CA 95814, or on their website.

**Benefits Provided:** CalPERS provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment. Members with five years of total service are eligible to retire at age 50 with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

## **NOTE 6. PENSION PLANS (Continued)**

# **Defined Benefit Pension Plan (CalPERS) (Continued):**

# **General Information (Continued)**

**Funding Policy:** Active plan members are required to contribute a percentage of their annual covered salary. The District has a 3-tiered CalPERS plan system for miscellaneous employees – 2.5% @ 55; 2% @ 60; and 2% @ 62. Plan placement is dependent on the eligible employee's status as an existing member or new member. Depending on plan placement, active members contribute between 6.25% and 8% of their annual covered salary: 8% contribution for 2.5% @ 55; 7% contribution for 2% @ 60; and 6.25% contribution for 2% @ 62.

The District is required to contribute the actuarially determined remaining amounts necessary to fund the benefits for its members. The actuarial methods and assumptions used are those adopted by the CalPERS' Board of Administration. The required employer contribution rate for the 2.5% @ 55 tier was 10.823% for April 2020 – June 2020 and 11.742% from July 2020 – March 2021. For the 2% @ 60 tier, the employer rate was 8.081% from April 2020 – June 2020 and 8.794% from July 2020 – March 2021. For the 2% @ 62 tier, the employer rate was 6.985% from April 2020 – June 2020 and 7.732% from July 2020 - March 2021. The contribution requirements of the plan members are established by State statute and the employer contribution rate is established and may be amended by CalPERS.

# Pension Liabilities, Pension Expense and Deferred Outflows/Inflows of Resources Related to Pensions:

As of March 31, 2021, the District reported a \$4,674,819 net pension liability for its proportionate share of the net pension liability of the Plan.

The net pension liability of the Plan is measured as of June 30, 2020, and the total pension liability for the Plan used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2019 rolled forward to June 30, 2020 using standard update procedures. The District's proportionate share of the net pension liability was based on a projection of the District's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined.

The District's proportionate share of the net pension liability for the Plan as of March 31, 2021 was as follows:

| Proportion - March 31, 2020  | 0.0423% |
|------------------------------|---------|
| Proportion - March 31, 2021  | 0.0430% |
| Change - Increase (Decrease) | 0.0007% |

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 6. PENSION PLANS (Continued)**

## **Defined Benefit Pension Plan (CalPERS) (Continued):**

# Pension Liabilities, Pension Expense and Deferred Outflows/Inflows of Resources Related to Pensions (Continued):

For the year ended March 31, 2021, the District recognized pension expense of \$718,517. At March 31, 2021, the District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | D       | eferred   |      |             |
|--|---------|-----------|------|-------------|
|  | ou      | tflows of | Defe | red inflows |
|  | re      | sources   | of   | resources   |
| Differences between actual and expected experience   | \$      | 240,908   | \$   |             |
| Change in assumptions                                | Ψ       |           | Ψ    | 33,343      |
| Net differences between projected and actual         |         |           |      |             |
| earnings on plan investments                         |         | 138,872   |      |             |
| Change in employer's proportion                      | 106,463 |           |      | 16,629      |
| Differences between the employer's contributions and |         |           |      |             |
| the employer's proportionate share of contributions  |         |           |      | 108,930     |
| Pension contributions subsequent to measurement date | 411,633 |           |      |             |
|  |         |           |      |             |
| Total  | \$      | 897,876   | \$   | 158,902     |

The \$411,633 reported as deferred outflows of resources relates to contributions subsequent to the measurement date and will be recognized as a reduction of the net pension liability in the year ending March 31, 2022. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will increase (decrease) recognized pension expense as follows:

| Year ending March 31, | Amount |         |
|-----------------------|--------|---------|
| 2022                  | \$     | 24,524  |
| 2023                  |        | 131,699 |
| 2024                  |        | 104,512 |
| 2025                  |        | 66,606  |
|                       | \$     | 327,341 |

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 6. PENSION PLANS (Continued)**

# **Defined Benefit Pension Plan (CalPERS) (Continued):**

Pension Liabilities, Pension Expense and Deferred Outflows/Inflows of Resources Related to Pensions (Continued):

**Actuarial Assumptions:** The March 31, 2021 total pension liability was determined using the following actuarial methods and assumptions:

Valuation Date June 30, 2019 Measurement Date June 30, 2020

Actuarial Cost Method Entry-Age Normal Cost Method

Actuarial assumptions:

Discount rate 7.15% Inflation 2.50%

Salary Increase Varies by entry age and service.

Mortality Derived using CalPERS' Membership Data for all Funds.

The mortality table used was developed based on CalPERSspecific data. The table includes 15 years of mortality imporovement using Society of Actuaries Scale 90% of Scale MP 2016. For more details on this table, please refer to the December 2017 experience study report (based on CalPERS demographic data from 1997 to 2015) that can be found on the CalPERS website.

Post Retirement Benefit Increase Contract COLA up to 2.50% until Purchasing Power

Protection Allowance Floor on Purchasing Power

applies.

The underlying mortality assumptions and all other actuarial assumptions used in the June 30, 2019 valuation were based on the results of a 2017 actuarial experience study for the period 1997 to 2015. Further details of the Experience Study can be found on the CalPERS website.

**Discount Rate:** The discount rate used to measure the total pension liability was 7.15%. To determine whether the municipal bond rate should be used in the calculation of a discount rate, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. Based on the testing, none of the tested plans run out of assets. Therefore, the current 7.15% discount rate is adequate and the use of the municipal bond rate calculation is not necessary. The long-term expected discount rate of 7.15% will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report that can be obtained from the CalPERS website.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 6. PENSION PLANS (Continued)**

# **Defined Benefit Pension Plan (CalPERS) (Continued):**

# Pension Liabilities, Pension Expense and Deferred Outflows/Inflows of Resources Related to Pensions (Continued):

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11+ years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and adjusted to account for assumed administrative expenses.

The table below reflects the long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation.

|                  | Assumed asset | Real return years | Real return years |
|------------------|---------------|-------------------|-------------------|
| Asset class      | allocation    | 1-10 (a)          | 11+ (b)           |
| Global equity    | 50.00%        | 4.80%             | 5.98%             |
| Fixed income     | 28.00%        | 1.00%             | 2.62%             |
| Inflation assets | 0.00%         | 0.77%             | 1.81%             |
| Private equity   | 8.00%         | 6.30%             | 7.23%             |
| Real estate      | 13.00%        | 3.75%             | 4.93%             |
| Liquidity        | 1.00%         | 0.00%             | -0.92%            |

- (a) An expected inflation of 2.00% used for this period.
- (b) An expected inflation of 2.92% used for this period.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 6. PENSION PLANS (Continued)**

**Defined Benefit Pension Plan (CalPERS) (Continued):** 

Pension Liabilities, Pension Expense and Deferred Outflows/Inflows of Resources Related to Pensions (Continued):

Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate: The following presents the District's proportionate share of the net pension liability, calculated using the discount rate, as well as what the District's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

| 1% Decrease                                    | 6.15%                    |
|--|--------------------------|
| Net Pension Liability                          | \$<br>6,937,862          |
| Current Discount Rate<br>Net Pension Liability | \$<br>7.15%<br>4,674,819 |
| 1% Increase                                    | 8.15%                    |
| Net Pension Liability                          | \$<br>2,804,938          |

**Pension Plan Fiduciary Net Position:** Detailed information about the Plan's fiduciary net position is available in the separately issued CalPERS financial reports.

**Payable to the Pension Plan:** At March 31, 2021, the District had no outstanding contributions payable to the pension plan required for the year ended March 31, 2021.

#### **NOTE 7. RISK MANAGEMENT**

The District covers its liability for significant claims by purchasing workers' compensation, property, and liability insurance. There have been no significant reductions in insurance coverage in the current year. Settlement amounts have not materially exceeded insurance coverage for the current and prior year.

## **NOTE 8. OPERATING LEASES**

The District is the lessor of land and improvements under operating leases expiring in various years through 2032. Of the District's total capital assets, a portion of total land, structures and improvements is available for rent and concessions, and docks (berths) are available for slip licensing, while the remainder is held for District use.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# **NOTE 8. OPERATING LEASES (Continued)**

Following is a summary of property held for lease at March 31:

|  | 2021          | 2020          |
|--|---------------|---------------|
| Land   | \$ 1,224,703  | \$ 1,224,703  |
| Structures and improvements                    | 28,248,918    | 27,859,758    |
| Docks  | 26,987,214    | 24,077,276    |
|  | 56,460,835    | 53,161,737    |
| Less accumulated depreciation and amortization | 27,076,407    | 25,479,044    |
|  |               |               |
|  | \$ 29,384,428 | \$ 27,682,693 |

Minimum future lease income to be received on non-cancelable rent and concession leases as of March 31, 2021, for each of the next 5 years and in the aggregate is:

| 2022       | \$<br>741,277   |
|------------|-----------------|
| 2023       | 482,813         |
| 2024       | 298,876         |
| 2025       | 177,408         |
| 2026       | 51,575          |
| Thereafter | <br>225,458     |
|            |                 |
|            | \$<br>1,977,407 |

Minimum future lease income does not include contingent rentals that may be received under certain leases based on the volume of business conducted by the lessee. Contingent rental income on non-cancelable leases for the years ended March 31, 2021 and 2020, totaled approximately \$396,202 and \$683,971, respectively.

# NOTE 9. OTHER POSTEMPLOYMENT BENEFITS (OPEB)

# Public Employees' Medical and Hospital Care Act (PEMHCA)

The District administers a multiple-employer defined benefit healthcare plan (the Plan). The Plan provides medical healthcare insurance for eligible retirees and their spouses through the California Public Employees' Retirement System (CalPERS) Health Benefits Program under the Public Employees' Medical and Hospital Care Act (PEMHCA). No dental, vision, or life insurance benefits are provided by the Plan. Currently there are 3 retired employees and 34 active employees participating in the Plan.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# NOTE 9. OTHER POSTEMPLOYMENT BENEFITS (OPEB) (Continued)

**Funding Policy:** There is no statutory requirement for the District to pre-fund its OPEB obligation. The District has currently chosen to pay Plan benefits on a pay-as-you-go basis and does not maintain a trust fund for its OPEB obligation. The District's fixed dollar benefit contribution cannot be less than the PEMHCA minimum for PEMHCA actives and retirees. The District accrued these benefits at the monthly statutory rate (\$143 for 2021) for each participant in the PEMCHA plan. The total amount paid directly by the District to CalPERS for the District's health premium contributions under PEMHCA for retiree medical health care plan postemployment benefits for the fiscal year was \$1,576. Including the implicit rate subsidy of \$7,340 and administrative expenses of \$79, the District's total contributions to the plan for the year ended March 31, 2021, were \$8,995.

**Total OPEB liability:** The District's total OPEB liability was measured as of March 31, 2020 and was determined by an actuarial valuation as of April 1, 2019, with update procedures used to roll forward the total pension liability to March 31, 2020. A summary of the principal assumptions and methods used to determine the total OPEB liability is shown below.

# **Actuarial Assumptions**

Valuation Date April 1, 2019

Measurement Date March 31, 2020

Contribution Policy No pre-funding

Actuarial assumptions:

Discount rate 2.27% at March 31, 2020 (Bond buyer 20-bond index)

General inflation 2.75% annually

Mortality, retirement, disability

and termination

CalPERS 1997-2015 experience study

Mortality improvement Post-retirement mortality projected fully generational

with Scale MP-2019

Medical trend Non-medicare: 7.25% for 2021, decreasing to an

ultimate rate of 4.0% in 2076

Medicare: 6.3% for 2021, decreasing to an ultimate rate

of 4.0% for 2076 4.25% annually

PEMHCA minimum increase

Participation at retirement Actives: 30% initially, increasing to 50% in 2034

Retirees: 100% if covered

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# NOTE 9. OTHER POSTEMPLOYMENT BENEFITS (OPEB) (Continued)

#### **Discount Rate**

The discount rate used to measure the total OPEB liability was 3.79%. This rate is equal to the municipal bond twenty-year bond index rate as the District's OPEB plan does not have any fiduciary net position.

Changes in the Total OPEB Liability: The changes in the Total OPEB liability are as follows:

| Balance at 3/31/20 (3/31/19 measurement date) | \$<br>483,228 |
|---|---------------|
| Changes in the year:                          |               |
| Service cost                                  | 53,462        |
| Interest                                      | 20,235        |
| Assumption changes                            | 177,131       |
| Benefit payments                              | (5,538)       |
| Net changes                                   | 245,290       |
|   |               |
| Balance at 3/31/21 (3/31/19 measurement date) | \$<br>728,518 |

# **Change of Assumptions**

The discount rate changed from 3.79% for the measurement period ended March 31, 2019, to 2.27% for the measurement period ended March 31, 2020 as a result of the change in the municipal bond 20-year high grade rate index.

# **Change of Benefit Terms**

There were no changes of benefit terms.

# **Subsequent Events**

There were no subsequent events that would materially affect the results presented in this disclosure.

# Sensitivity of the Total OPEB Liability to Changes in the Discount Rate

The following presents the total OPEB liability of the District, as well as what the District's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current discount rate:

| 1% Decrease           | 1.27%         |
|-----------------------|---------------|
| Total OPEB Liability  | \$<br>889,726 |
| Current Discount Rate | 2.27%         |
| Total OPEB Liability  | \$<br>728,518 |
| 1% Increase           | 3.27%         |
| Total OPEB Liability  | \$<br>604,559 |

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

# NOTE 9. OTHER POSTEMPLOYMENT BENEFITS (OPEB) (Continued)

# Sensitivity of the Total OPEB Liability to Changes in Healthcare Trend Rates

The following presents the total OPEB liability of the District, as well as what the District's total OPEB liability would be if it were calculated using healthcare trend rates that are 1-percentage point lower and 1-percentage point higher than the current healthcare trend rate:

| 1% Decrease          | 6.25%         |
|----------------------|---------------|
| Total OPEB Liability | \$<br>580,677 |
| Current Trend        | 7.25%         |
| Total OPEB Liability | \$<br>728,518 |
| 1% Increase          | 8.25%         |
| Total OPEB Liability | \$<br>930,084 |

**OPEB Expense and Deferred Outflows/Inflows of Resources Related to OPEB:** For the year ended March 31, 2021, the District recognized OPEB expense of \$82,876. At March 31, 2021, the District reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

|   | ou | eferred<br>tflows of<br>esources | Deferred inflows of resources |                 |  |
|---|----|----------------------------------|-------------------------------|-----------------|--|
| Differences between expected and actual experience Change in assumptions OPEB contributions made subsequent to the measurement date |    | <br>165,396                      | \$                            | 63,371<br>1,892 |  |
|   |    | 8,995                            |                               |                 |  |
| Total   | \$ | 174,391                          | \$                            | 65,263          |  |

The OPEB contributions subsequent to the measurement date will be recognized as a reduction of the total OPEB liability in the year ending March 31, 2022.

**Payable to the OPEB Plan:** At March 31, 2021, the District had no outstanding amount of contributions to the OPEB plan required for the year ended March 31, 2021.

NOTES TO FINANCIAL STATEMENTS Years Ended March 31, 2021 and 2020

## **NOTE 10. DREDGING REIMBURSEMENT**

In November, 2015, the District entered into an agreement with the Department of the Army Corps of Engineers (Corps) to reimburse the District for a portion of expected dredging costs, only if funds are specifically appropriated for that purpose. The agreement terminates on April 1, 2025. Due to the uncertainty of the availability of funds, revenue will be recorded when the funds are ultimately received. During the year ended March 31, 2021, the District received \$385,000 in payments from Department of the Army Corps of Engineers for dredging operations that occurred in 2019-20. During the year ended March 31, 2020, the District received \$385,000 in payments from Department of the Army Corps of Engineers for dredging operations that occurred in 2018-19.

# **NOTE 11. SUBSEQUENT EVENTS**

Management has evaluated its March 31, 2021 and 2020 financial statements for subsequent events through September 28, 2021, the date of issuance of the financial statements. The District is not aware of any subsequent events that would require recognition or disclosure in the financial statements.

# SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY Last 10 Fiscal Years\*

|   | Ma  | rch 31, 2021 | Ma | rch 31, 2020 | Ma | rch 31, 2019 | Ma | arch 31, 2018 | Ma | rch 31, 2017 | Ма  | rch 31, 2016 |
|---|-----|--------------|----|--------------|----|--------------|----|---------------|----|--------------|-----|--------------|
| Measurement date  | Jui | ne 30, 2020  | Ju | ne 30, 2019  | Ju | ne 30, 2018  | Ju | ne 30, 2017   | Ju | ne 30, 2016  | Jui | ne 30, 2015  |
| Plan's proportion of the net pension liability  |     | 0.0430%      |    | 0.0423%      |    | 0.0414%      |    | 0.0409%       |    | 0.0406%      |     | 0.0400%      |
| Plan's proportionate share of the net pension liability   | \$  | 4,674,819    | \$ | 4,338,392    | \$ | 3,990,879    | \$ | 4,052,992     | \$ | 3,509,957    | \$  | 2,745,051    |
| Plan's covered - employee payroll**   | \$  | 2,222,678    | \$ | 2,239,940    | \$ | 2,174,449    | \$ | 1,995,472     | \$ | 1,730,361    | \$  | 1,680,148    |
| Plan's proportionate share of the net pension liability as a percentage of its covered - employee payroll                                 |     | 210.32%      |    | 193.68%      |    | 183.54%      |    | 203.11%       |    | 202.85%      |     | 163.38%      |
| Plan's proportionate share of the fiduciary net position as a percentage of the proportionate share of the Plan's total pension liability |     | 75.10%       |    | 75.26%       |    | 75.26%       |    | 73.31%        |    | 74.06%       |     | 78.40%       |
| Plan's proportionate share of aggregate employer contributions  | \$  | 550,939      | \$ | 491,504      | \$ | 430,069      | \$ | 400,662       | \$ | 365,656      | \$  | 343,279      |

# Notes to Schedule:

Changes in Benefit Terms:

None

Change in Assumptions:

None

<sup>\* -</sup> Fiscal year 2016 was the first year of implementation, therefore six years are shown.

<sup>\*\* -</sup> For the year ending on the measurement date

# SCHEDULE OF CONTRIBUTIONS - DEFINED BENEFIT PENSION PLANS Last 10 Fiscal Years\*

|  | Ma | March 31, 2021 |    | March 31, 2020 |    | March 31, 2019 |    | March 31, 2018 |    | March 31, 2017 |    | March 31, 2016 |  |
|--|----|----------------|----|----------------|----|----------------|----|----------------|----|----------------|----|----------------|--|
| Actuarially determined contribution                                  | \$ | 528,402        | \$ | 465,337        | \$ | 397,547        | \$ | 332,430        | \$ | 309,357        | \$ | 188,042        |  |
| Contributions in relation to the actuarially determined contribution |    | (528,402)      |    | (465,337)      |    | (397,547)      |    | (332,430)      |    | (309,357)      |    | (188,042)      |  |
| Contribution deficiency (excess)                                     | \$ |                | \$ |                | \$ |                | \$ |                | \$ |                | \$ |                |  |
| Covered-employee payroll**   | \$ | 2,182,330      | \$ | 2,267,137      | \$ | 2,227,398      | \$ | 2,160,998      | \$ | 1,912,027      | \$ | 1,692,156      |  |
| Contributions as a percentage of covered-employee payroll            |    | 24.21%         |    | 20.53%         |    | 17.85%         |    | 15.38%         |    | 16.18%         |    | 11.11%         |  |

Notes to Schedule:

Changes in Benefit Terms:

None

Change in Assumptions:

None

<sup>\* -</sup> Fiscal year 2016 was the first year of implementation, therefore six years are shown.

<sup>\*\* -</sup> For the fiscal year ending on the date shown

# SCHEDULE OF CHANGES IN THE NET OPEB LIABILITY AND RELATED RATIOS Last 10 Fiscal Years\*

|   | March 31, 2021 |              | Ma | rch 31, 2020 | March 31, 2019 |           |  |
|---|----------------|--------------|----|--------------|----------------|-----------|--|
| Measurement date                                    | Ma             | rch 31, 2020 | Ma | rch 31, 2019 | June 30, 2018  |           |  |
| Total OPEB liability:                               |                |              |    |              |                |           |  |
| Service cost  | \$             | 53,462       | \$ | 54,348       | \$             | 53,126    |  |
| Interest on total OPEB liability                    |                | 20,235       |    | 20,887       |                | 18,141    |  |
| Actual vs. expected experience                      |                |              |    | (78,459)     |                |           |  |
| Changes in assumptions                              |                | 177,131      |    | 5,778        |                | (2,705)   |  |
| Benefit payments, including refunds and the implied |                |              |    |              |                |           |  |
| subsidy benefit payments                            |                | (5,538)      |    | (3,883)      |                | (1,705)   |  |
| Net change in total OPEB liability                  | · ·            | 245,290      |    | (1,329)      |                | 66,857    |  |
| Total OPEB liability - beginning of the year        |                | 483,228      |    | 484,557      |                | 417,700   |  |
| Total OPEB liability - end of the year (a)          |                | 728,518      |    | 483,228      |                | 484,557   |  |
| Plan fiduciary net position:                        |                |              |    |              |                |           |  |
| Contributions - employer                            |                |              |    |              |                |           |  |
| Net investment income                               |                |              |    |              |                |           |  |
| Administrative expenses                             |                |              |    |              |                |           |  |
| Benefit payments, including refunds and the implied |                |              |    |              |                |           |  |
| subsidy benefit payments                            |                |              |    |              |                |           |  |
| Net change in plan fiduciary net position           |                |              |    |              |                |           |  |
| Plan fiduciary net position - beginning of the year |                |              |    |              |                |           |  |
| Plan fiduciary net position - end of the year (b)   |                |              |    |              |                |           |  |
| Net OPEB Liability - Ending (a)-(b)                 | \$             | 728,518      | \$ | 483,228      | \$             | 484,557   |  |
| Plan fiduciary net position as a percentage of the  |                |              |    |              |                |           |  |
| total OPEB liability                                |                | 0.00%        |    | 0.00%        |                | 0.00%     |  |
| Covered - employee payroll**                        | \$             | 2,458,539    | \$ | 2,411,907    | \$             | 2,127,435 |  |
| Net OPEB liability as a percentage of               |                |              |    |              |                |           |  |
| covered - employee payroll                          |                | 29.63%       |    | 20.04%       |                | 22.78%    |  |

# Notes to Schedule:

Changes in Benefit Terms:

None

# Change in Assumptions:

The discount rate changed from 3.79% for the measurement period ended March 31, 2019, to 2.27% for the measurement period ended March 31, 2020 as a result of the change in the municipal bond 20-year high grade rate index.

<sup>\* -</sup> Fiscal year 2019 was the first year of implementation, therefore three years are shown.

<sup>\*\* -</sup> For the year ending on the measurement date



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Commissioners Santa Cruz Port District Santa Cruz, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the basic financial statements of the Santa Cruz Port District (the District), as of and for the year ended March 31, 2021, and the related notes to the basic financial statements, which collectively comprise the District's basic financial statements, and have issued our report thereon dated September 28, 2021.

## **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the District's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hutchinson and Bloodgood UP

September 28, 2021